

SBC - STRATEGIC BRAND COMMUNICATION

SBC Class Schedule (<https://courses.illinois.edu/schedule/DEFAULT/DEFAULT/SBC/>)

Courses

SBC 500 Strategic Brand Communication Essentials credit: 2 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/500/>)

This course provides an overview of marketing and brand management: consumer analysis; brand positioning, integration, metrics and value. 2 graduate hours. No professional credit. Prerequisite: Restricted to MS: SBC students.

SBC 501 Strategic Branding: Global Perspectives credit: 2 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/501/>)

Within the context of globalization, the course underscores the importance of understanding consumers' values, attitudes, and behaviors for effective product positioning, brand value and effective marketing communications across borders. Focus on consumer behavior and brand positioning across local, regional, and global contexts. This course is designed to provide students with an advanced understanding of consumer behavior in a global context. 2 graduate hours. No professional credit. Prerequisite: Restricted to MS SBC students.

SBC 502 Entrepreneurship in Business credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/502/>)

Covers key elements of starting a business or launching a product including ideation, legal formation, funding, positioning, targeting and marketing. Students can apply these principles and skills to develop and launch new initiatives or become more entrepreneurial in their job. 3 graduate hours. No professional credit. Approved for Letter and S/U grading. Prerequisite: Restricted to MS: SBC Students.

SBC 503 Consumer Insights I credit: 2 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/503/>)

Explores how cultural, sociological and psychological factors shape consumer behavior. It will provide an overview of the key concepts of the discipline of consumer behavior and enable students to put into practice the new found understanding of consumer behavior to shape branding strategies. 2 graduate hours. No professional credit. Prerequisite: Restricted to MS: SBC students.

SBC 504 Managing Projects & Teams credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/504/>)

Successful Strategic Brand Communication requires working on a series of projects. This course provides a socio-technical perspective to the management of projects. The technical dimensions deal with needs analysis, work breakdown, scheduling, resource allocation, risk management, and performance tracking and evaluation - within the allocated time frame and cost. The sociocultural dimensions include attributes of sound leadership, formation and management of teams, and managing customer expectations in order to formulate consistent, integrated campaigns across channels. 3 graduate hours. No professional credit. Approved for Letter and S/U grading. Prerequisite: Restricted to MS: SBC students.

SBC 505 Consumer Insights II credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/505/>)

The course will provide an overview of the key qualitative methods used to gain strategic insights into consumer behavior and to provide practice in planning research projects, data collection, and analysis. 3 graduate hours. No professional credit. Approved for Letter and S/U grading. Prerequisite: Restricted to MS: SBC students.

SBC 506 Measurement and Evaluation credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/506/>)

This course will focus on the method and analysis for consumer insights but also for measuring effectiveness of various promotional strategies and campaign effectiveness. This includes an overview of quantitative research methods with emphasis on analysis and interpretation of data, and application to evaluating effectiveness of promotional strategies. 3 graduate hours. No professional credit. Prerequisite: Restricted to MS: SBC students.

SBC 508 Promotional Strategy credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/508/>)

Familiarizes students with the topic of marketing communications and promotion management, and will teach students the steps for strategically planning a strategic brand communications campaign. The culmination of this course will be a campaign for a real-world client. 3 graduate hours. No professional credit. Credit is not given for both SBC 508 and SBC 507. Prerequisite: Restricted to MS: SBC students.

SBC 509 Digital Media and Brand Reputation Management credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/509/>)

A brand's image, reputation and presence can be significantly impacted by the rapidly changing digital media ecosystem, mainstream adoptions of AI, automation, immersive technologies, and swift shifts in audience behavior. This course provides an overview of the digital media landscape as well as practical insights for brand managers and marketing communication professionals to strategically leverage different media channels for different audiences and contexts. Focus on the underlying technological affordances of existing digital media platforms and emerging media technologies. 3 graduate hours. No professional credit. Prerequisite: SBC 502, SBC 507. Restricted to MS: SBC students.

SBC 510 Messaging Strategy credit: 3 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/510/>)

Creating and executing successful messages across communication channels. Explores the development of persuasive messaging through theories of persuasion, consumer-information processing and theories of creativity. The course examines the relationship between creative strategy and creative executions while allowing students to practice creating content for traditional and non-traditional media. Strategic brand communication manages every message and contact point within an organization. Audiences include not only consumers, but employees, stockholders, the media, and others. 3 graduate hours. No professional credit. Students may not earn credit for SBC 510, Messaging Strategy, if credit was earned for SBC 508, Messaging Strategy, prior to Spring 2021. Prerequisite: SBC 507.

SBC 511 Strategic Analytics & Data Visualization credit: 3 Hours.

(<https://courses.illinois.edu/schedule/terms/SBC/511/>)

Prepares students to utilize data for targeting and building customer and brand relationships, with an emphasis on new and emerging media. The students will get exposure to principles of working with structured data using relational databases and data warehouses. They will understand how to work with unstructured data from the web. They will also get exposure to select data mining methods relevant to data commonly worked on by marketing and communication executives and apply these concepts with cases/exercises during each of these modules. 3 graduate hours. No professional credit. Approved for Letter and S/U grading. Prerequisite: Restricted to MS: SBC student.

SBC 512 Professional SBC Capstone Project credit: 2 Hours. (<https://courses.illinois.edu/schedule/terms/SBC/512/>)

This course serves as a capstone, requiring the student to demonstrate a mastery of knowledge in the primary areas of Strategic Brand Communication. The project is designed to allow the student to demonstrate his/her mastery of strategic brand communication, focused on Creating and Executing a Research Plan; Repositioning Analysis and Strategy; Strategic Brand Communication Strategy & Tactics; Media Strategy & Tactics; Campaign Monitoring and Evaluation. 2 graduate hours. No professional credit. Prerequisite: SBC 511. Restricted to MS: SBC students.